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Key Points  
2018



# EXPERIENCE SHARED INNOVATION

Our business report is available on  
[WWW.BOYGUES-CONSTRUCTION.COM](http://WWW.BOYGUES-CONSTRUCTION.COM)



Shared innovation



Shared innovation

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## BE INNOVATIVE

We are helping to transform communities so that we can shape the world of tomorrow by developing innovative solutions and products.

## BE RESPONSIBLE

In every action we take, we are guided by the environmental and social consequences, whether they affect our employees, our customers, our partners or our users.

## BE COMMITTED

A global player in the construction sector, we contribute to regional development by creating value and jobs, supporting the major transformations impacting society.

## SHARED INNOVATION

With our partners: engineering schools and universities, major industrial groups, start-ups, NGOs and charities, local authorities, incubators, etc.



  
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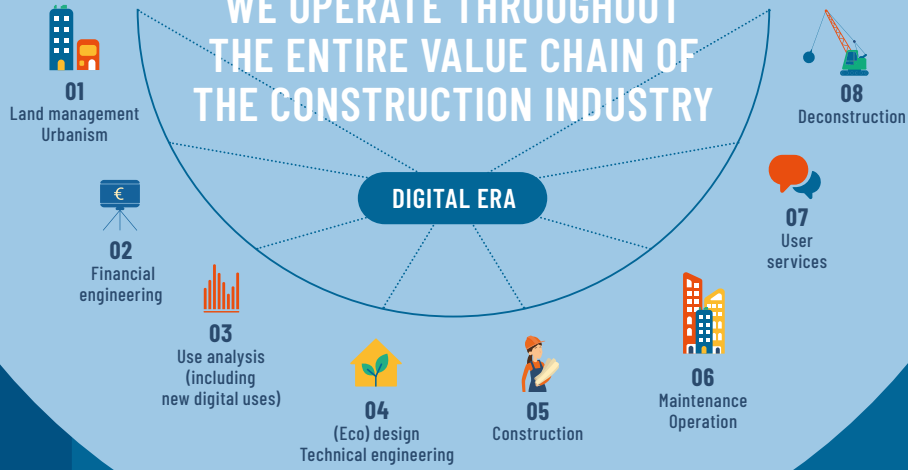


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# WE OPERATE THROUGHOUT THE ENTIRE VALUE CHAIN OF THE CONSTRUCTION INDUSTRY



## 3 BUSINESS SECTORS



INFRASTRUCTURE



BUILDING INDUSTRY

# BOUYGUES CONSTRUCTION

## 4 BUSINESS LINES

A global player, Bouygues Construction is active in all parts of the value chain through its four business lines in the sectors of building, infrastructures and industry. On its customers' behalf, it incorporates technological advances and works continually to adapt existing know-how to meet environmental and social challenges.



**BUILDING**

22,930 employees

49% of Group orders

51% of Group sales



**CIVIL WORKS**

12,330 employees

25% of Group orders

16% of Group sales



**ENERGIES & SERVICES**

20,720 employees

26% of Group orders

33% of Group sales



**CONCESSIONS**

845 employees (of whom 18 are included in the consolidated workforce)

€598m in revenue

## KEY FIGURES



56,980 employees



€22.2bn

Order book (in value)



€12.4bn

Sales, of which 55% international sales



3%

Current operating margin

6% AMERICAS

39% FRANCE

29% EUROPE (excl. France)

3% AFRICA

23% ASIA MIDDLE EAST

## A MULTI-LOCAL GROUP

In over 60 countries, Bouygues Construction carries out bespoke projects of all sizes. Whatever their scale, each one of them combines the best in expertise and innovation to benefit communities. This on-the-ground presence constitutes one of the Group's biggest advantages. Each project feeds on earlier ones and inspires future ones.